

# Bringing Hospitals and Healthcare Professionals Together

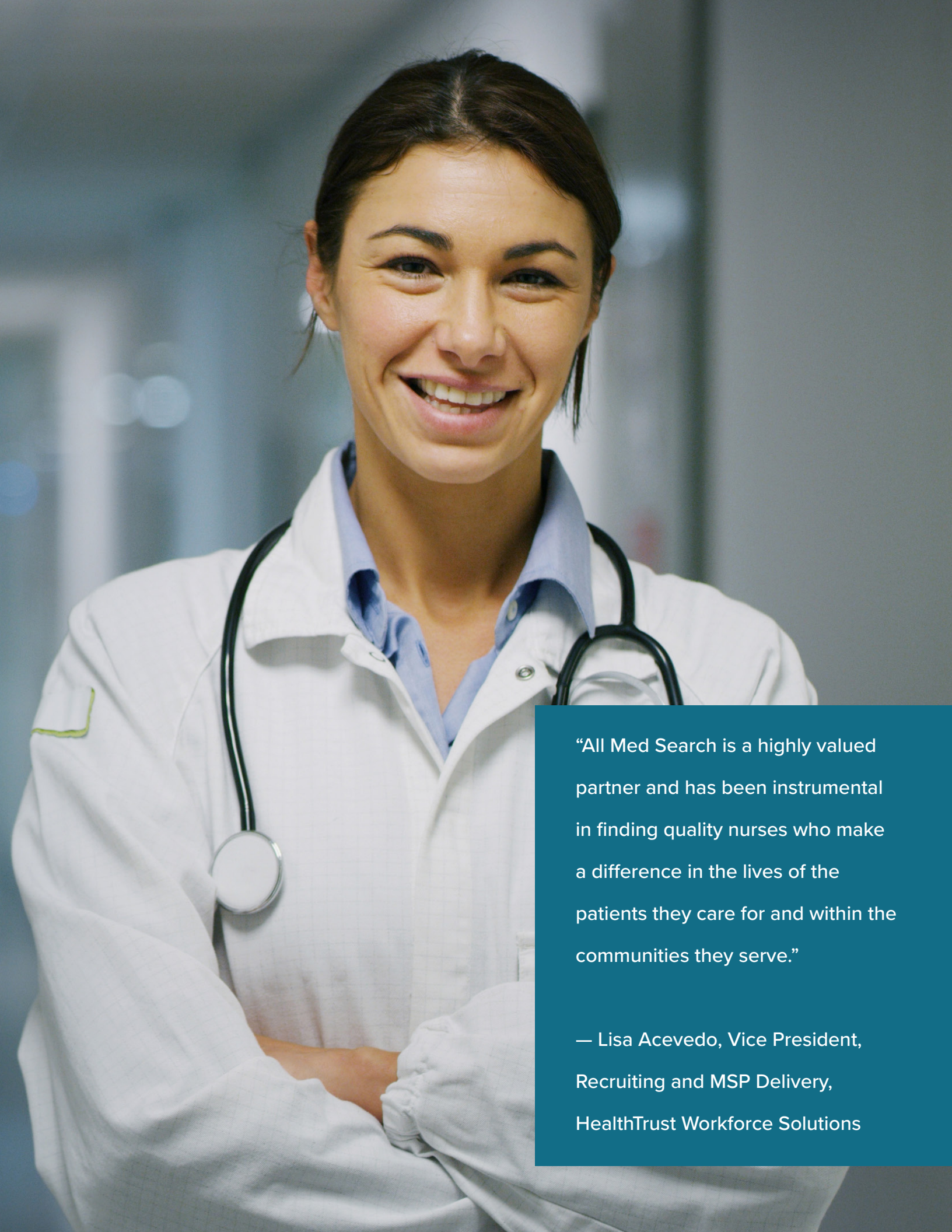


We take care of you, so you can take care of others.

The Leader in Permanent Placements of Healthcare Professionals

All Med Search®  
is built upon our  
commitment to meet  
individual needs  
through personalized,  
responsive service. Our  
clients and candidates  
enjoy singular attention  
as we remain faithful to  
this promise.





“All Med Search is a highly valued partner and has been instrumental in finding quality nurses who make a difference in the lives of the patients they care for and within the communities they serve.”

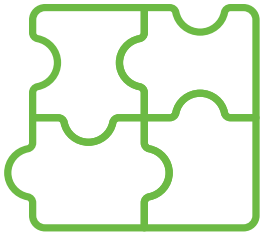
— Lisa Acevedo, Vice President,  
Recruiting and MSP Delivery,  
HealthTrust Workforce Solutions

# What Sets Us Apart



## Specialized Consultants

Your dedicated consultant understands your business because he or she specializes in the discipline for which you're searching. Industry expertise and contacts can expand the opportunities to locate the right people for open positions while accelerating the process.



## Understanding Your Organization

We know that good hiring decisions involve more than matching skills and experience to the job description. Your healthcare talent acquisition expert devotes time and effort to thoroughly understanding the culture and personality of your organization so that he or she presents you with candidates who will fit smoothly and comfortably into your company. This is a critical element of any retention strategy.



## Access to Talent

The most talented and competent healthcare professionals, managers and executives are usually not looking for a job; they are already engaged and in demand. Often, though, they are receptive to the right professional opportunity. At All Med Search we use our expertise, experience, connections, network and the trust we've earned in the recruitment industry to give you access to talent you might otherwise never meet.



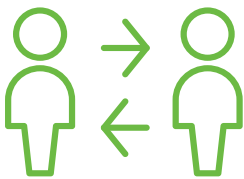
## Screening Prospects

All Med Search locates, screens and interviews many prospects from across the nation, however, we only present you with the most qualified candidates. Thanks to our in-depth screening methods, you usually find the right candidate after only a few interviews.



## Candidate Motivation

Our job is not over once you have selected the ideal person for the position. We serve as a liaison and help with negotiations, and your talent acquisition expert works to motivate your chosen candidate to accept your offer.



## Confidentiality, Integrity and Trust

We serve as a trustworthy liaison between you and any candidate we work with. Credentials and privileged information are handled in confidence and you can trust that each All Med Search consultant understands and abides by this credo and our code of ethics.



# By the Numbers

We all know that skilled candidates are in high demand and organizations are forced to hire contractor and travelers simply to meet their staffing needs. This short-term solution is expensive, impacting both your bottom line and your team's productivity.

## How expensive? Let's do the math:

### Contractors:

If you are paying a contract company \$65.00 per hour for a 13 week, 36 hour per week assignment for one employee, it will cost you \$30,420 for 13 weeks, or based on 52 weeks a year, it will cost you \$121,680 to keep the position filled for one year.



### Direct Hire:

If you hire an employee at a salary of \$58,240 per annum (\$28 per hour, based on a 40 hour week), directly onto your payroll, and you pay us a fee of 25%, your costs will be \$58,240 for the salary, ~\$10,000 for taxes and benefits and \$14,560 for our one time placement fee = \$82,800 to keep the position filled for one year for just one employee.

**In the first year, you can save approximately \$38,880 if you hire ONE full-time, direct-hire employee versus a contractor.**

**Savings in the second year are even greater.** There will be no fee due to us. If you give your employee an increase of \$3,000 and you include tax and benefits (~\$10,000), the cost to you for their second year of employment is \$71,240. You save \$50,440 by employing a full-time, direct-hire employee in their second year of employment.

**Over two years, that is a savings of \$89,320 for one employee.**



## Consider the **benefits** of hiring direct-hire employees through All Med Search:

- Direct-hire employees help you to **build a team** as other staff members become more confident in their colleagues' abilities.
- Training **costs decrease** as your employees become oriented into and stay with their new position.
- Your employees **do not become “burned out”** due to the organization being under-staffed.
- Advertising costs are decreased as the majority of your vacancies are filled by All Med Search. We also have a **90-day guarantee** that you validate through an on-time payment, so if your new employee does not work out during the first 90 days, you do not incur additional recruiting costs.
- You **save time** by allowing us to screen candidates and only send you the candidates we feel best suit your needs.

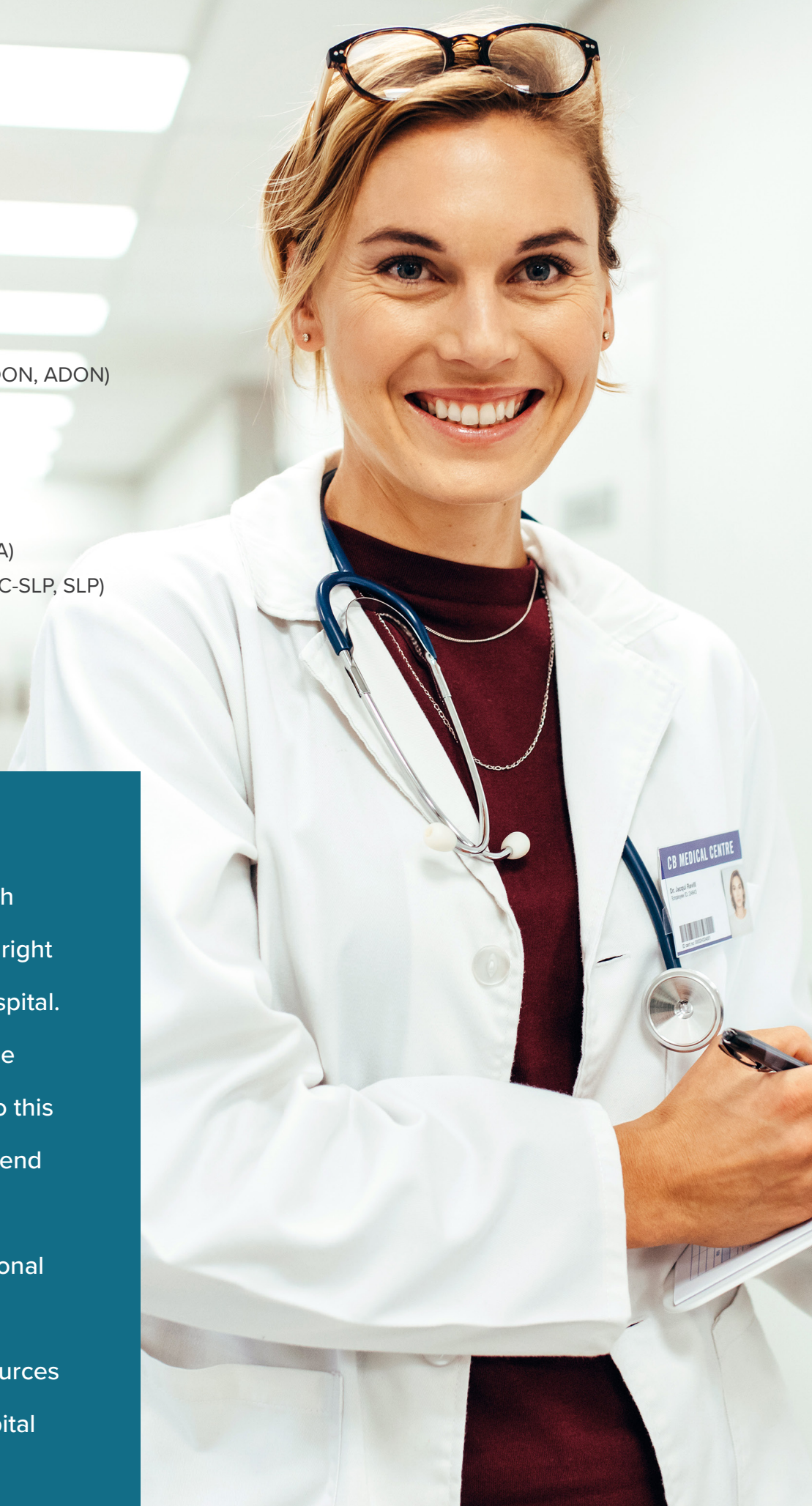


## All Med Search places candidates from these important healthcare disciplines:

Nursing (RN – all levels)  
Mid-Level Practitioners (NP, PA)  
Medical Executives (CEO, CNO, DON, ADON)  
Medical Billing and Coding  
Healthcare IT  
Surgical Technicians (ST/CST)  
Physical Therapy (MPT/DPT/PTA)  
Occupational Therapy (OTR/COTA)  
Speech Language Pathology (CCC-SLP, SLP)  
Respiratory Therapy (RRT/CRT)  
Pharmacy  
Radiology

“All Med Search is highly professional, easy to work with and focused on matching the right professional with the right hospital. Their knowledge and expertise has proven to be invaluable to this organization. I would recommend them to anyone who wants to work with an honest, professional organization.”

—Judi A. Simon, Human Resources Manager, Lodi Memorial Hospital





# Preferred Partner Plan

A company's ability to attract top talent is linked inextricably to their reputation and standing within an industry. Do you know what your recruiters are saying about you? The Preferred Partner Plan ensures a unified, well focused, consistent presentation of your company within the industry.



# Recruitment Process Outsourcing

Recruitment Process Outsourcing is more than a recruiting service. It's a business strategy that adds efficiency, scalability and expertise to your recruitment process.

Cost savings, decreased time-to-hire, and improved candidate and hiring manager satisfaction are clear outcomes that boost the return on your investment. Outsourcing your recruitment process isn't a one-time thing; our recruitment process outsourcing provides long-term staffing solutions that will benefit your company for years to come.

## Why It Pays to Outsource

Just as you will hire specialists for different jobs, you can partner with All Med Search to spearhead your staffing solutions. Our professionals stay on top of the industry trends, techniques and technology to ensure that you get a pipeline of highly competent personnel for all of your staffing needs.

Even if you have a Human Resources Department, you'll benefit from using All Med Search. We work with you to identify your staffing needs, and work on your behalf to source the best fit candidates. As experts in the healthcare recruiting services industry, we'll provide the latest techniques and use our expertise to deliver interview-only candidates.



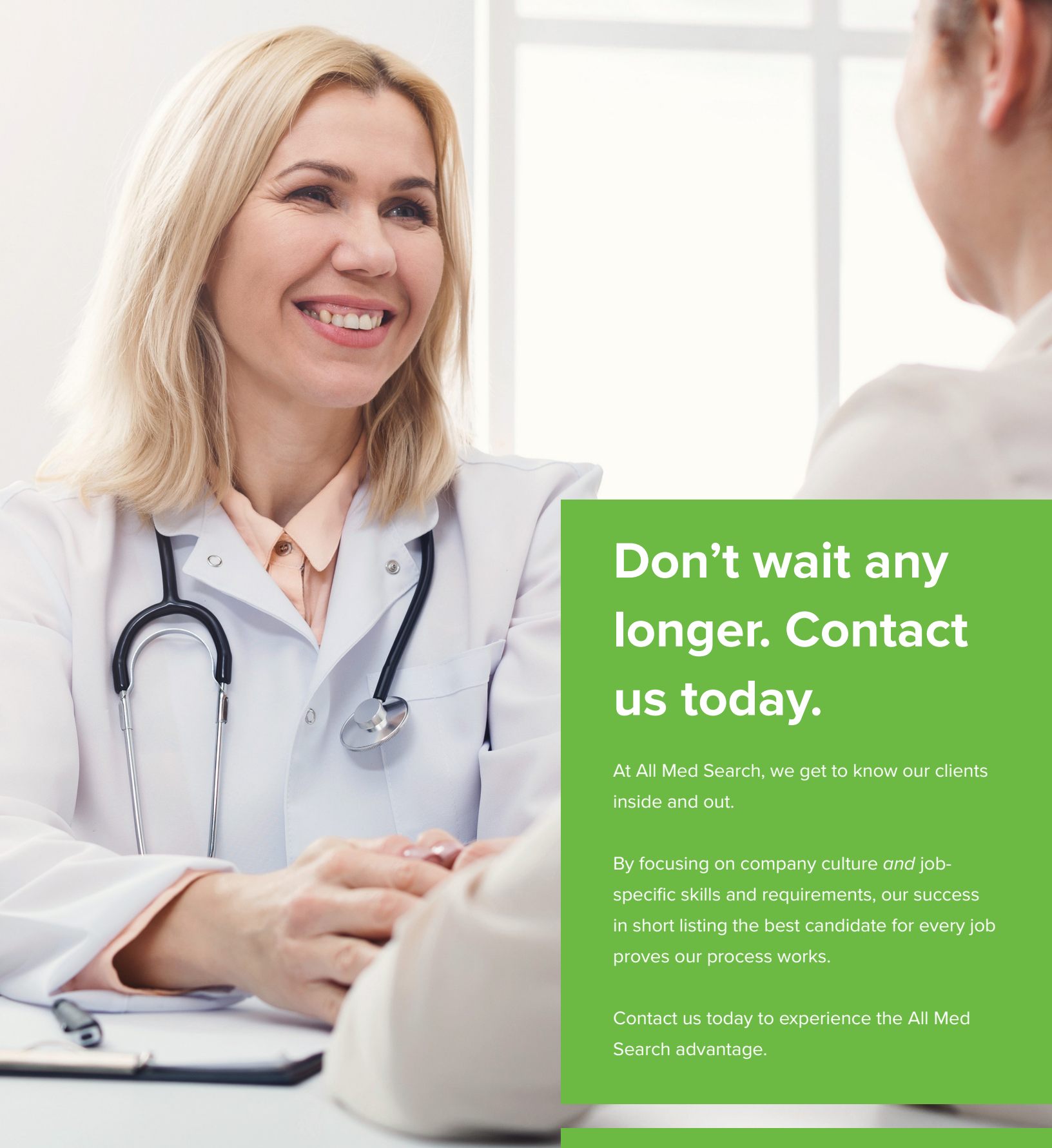


## Our Vision

Shaping the future of the healthcare industry as the preferred recruiting partner of healthcare organizations and professionals nationwide.

## Our Mission

To build partnerships based on mutual trust, respect and communication in our quest to find the right healthcare professional for the right position.



## Don't wait any longer. Contact us today.

At All Med Search, we get to know our clients inside and out.

By focusing on company culture *and* job-specific skills and requirements, our success in short listing the best candidate for every job proves our process works.

Contact us today to experience the All Med Search advantage.



We take care of you, so you can take care of others.

866-906-5600

CONNECT WITH US

info@allmedsearch.com

@allmedsearch

www.allmedsearch.com

@allmedsearch